

## Press Release

### **Hanwha Techwin Latin America Integration with SANS Technology to Increase Video Storage Server Options to Customer Base**

**Miami, FL (January XX, 2018)** — Hanwha Techwin (formerly Samsung Techwin) America, a global provider of video solutions, today announced its integration with [SANS Technology](#)'s cutting edge custom built Video Server Solutions . The technology partnership ensures Hanwha the ability to sell custom built Video Server Solutions to their customers.

The integration helps ensure video data is stored and protected, while video management capabilities are readily available for video monitoring, security and operational purposes. Clients and integrator partners benefit from this proven integration that increases storage and video management options for those seeking to protect video data in mission-critical surveillance environments.

“Our integration with Hanwha demonstrates our commitment to helping joint customers maximize video surveillance investments through the delivery of technology collaborations with principal partners,” said Todd Duchemin, Senior Vice President of Global Sales and Marketing, SANS Technology. “Our alliance with Hanwha allows their clients to get the most out of their surveillance deployments by leveraging our ability to custom build virtually any Video Server Solution.

“The advanced storage solutions from SANS Technology provide our customers and integrator partners with more options and flexibility when it comes to ensuring the long-term retention of video surveillance information,” Alex Pazos, Director of Sales & SAE Latin America. “This integration delivers customer confidence that Hanwha is working consistently toward building a portfolio of partners that further extend the value of our video surveillance solutions.”

#### **About Hanwha Techwin America**

Hanwha Techwin America (formerly Samsung Techwin) is a precision technology company that has demonstrated stable growth for over 40 years, and is part of the Hanwha Group, a Fortune 500 company and one of the largest conglomerates in South Korea. The Hanwha Group has accumulated manufacturing expertise over 60 years of operation, gaining in-depth market knowledge and experience in producing the highest quality, precision products that serve the aerospace, defense, energy and security industries. Hanwha Techwin America is a leading supplier of advanced video surveillance solutions for IP video, analog and hybrid systems. Building on the company's history of innovation, Hanwha Techwin America is dedicated to providing solutions with the highest levels of performance, reliability and cost-efficiency for professional security applications, such as continuing development in advanced edge devices and video analytics. For more information, visit <https://www.hanwhasecurity.com>

#### **About SANS Technology, Inc.**

Founded in 2013, SANS Technology delivers cutting-edge video data storage solutions that help

enterprises simplify and manage their Video Data Storage. With more than 30 years of experience in the data storage industry, SANS Technology offers superior quality products and solutions with a singular focus - helping our customers manage their data better. For more information on SANS Technology's data storage solutions, please visit <https://www.sanstechnology.com> and follow on social media channels: [LinkedIn](#), [Twitter](#), and [Facebook](#).

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